



Multinational

Manufacturing Corporation Automates Complex Manual Processes with TruOps

SUMMARY

A globally renowned manufacturer and seller of consumer lawn and gardening products implemented TruOps to ensure maximum security and efficiency, achieve a holistic view of risk, and reduce manual labor by almost 70%.

THE PROBLEM

The client is a trusted international corporation, providing various brands of gardening, lawncare, and pesticide products across the globe. With a century-old reputation to maintain, the client couldn't afford to let manual, error-prone GRC processes inhibit success. Their most pressing challenges included:

- Manual Vendor Assessment Process
- Complex Policy Management Process
- Manual Data Aggregation of Security Tools
- No Visibility into IT, Vendor, and Security Risks

CLIENT RESULTS AFTER IMPLEMENTING TRUOPS

Increased Efficiency by 46%

Lowered Costs by 50%

Reduced Manual Labor by 70%

Achieved a Holistic View of Risk



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THE SOLUTION

To meet the client's needs, TruOps' team focused on two key tactics: **automation** and **simplification**. This involved implementing four modules:



The resulting in-depth solution included:

- Establishing an efficient annual risk assessment process for more than 150 vendors.
- O Migrating and establishing a simplified policy management process for 20 policies.
- O Integrating TruOps with Qualys and ServiceNow to manage more than 6,000 assets.
- Effectively identifying and managing thousands of vulnerabilities.

THE RESULTS

By implementing the four TruOps modules, the client saw significant, measurable improvements in four key areas:

GOVERNANCE

- Set up hierarchy for clear ownership at various levels in the program
- Aligned business processes and vendor relations with organization's hierarchy

VENDOR RISK

- Consolidated vendor relationships into centralized repository to achieve a 360-degree view of risk
- Simplified vendor user experience, enabling vendor to respond through a single interface
- Provided intuitive dashboards to track and mitigate risk, which reduced monitoring and reporting costs by 50%

POLICY

- Centralized policies and established automated workflows for policy lifecycle management, which reduced manual work by almost 70%.
- Simplified user attestation and acknowledgement, improving efficiency by 46%
- Established intuitive dashboards and reports for clear visibility into policy and review cycles

CYBERSECURITY

- Aggregated security data into a single-pane view, ultimately resulting in more than \$500,000 in cost savings in just one year
- Implemented rule-based identification of false-positive vulnerabilities, assignment of tasks, and exception management



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With its seamless, user-friendly solution, TruOps automated previously complicated, time-consuming processes and provided immediate time-to-value. TruOps' innovative, scalable platform enabled the client to drive secure, simplified decisions within two months of implementation. After one year with TruOps, the client saw unprecedented growth and cost savings of more than \$500,000—leading to an expanded partnership that further reduced the client's stress and improved risk management across the enterprise.

TRUOPS BENEFITS

As your company's challenges evolve and change, you need an agile GRC software that's built to grow with your expanding risk needs. TruOps' integrated risk management solution gives you an all-in-one dashboard that provides a holistic view of risk across the enterprise. Streamline your complex workflows and get real-time insights by partnering with TruOps—set up a demo here.

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